Covestro Group Key Data

	3rd quarter 2017	3rd quarter 2018	Change	1st nine months 2017	1st nine months 2018	Change
	€ million	€ million	%	€ million	€ million	%
Core volume growth[1, 2]	**+2.6%**	**+0.2%**		**+3.2%**	**+1.5%**	
Sales	**3,532**	**3,702**	**+4.8**	**10,616**	**11,344**	**+6.9**
Change in sales						
Volume	+2.0%	+3.0%		+4.2%	+2.1%	
Price	+18.4%	+3.1%		+15.7%	+9.1%	
Currency	–3.5%	–0.6%		–0.4%	–4.1%	
Portfolio	0.0%	–0.7%		0.0%	–0.2%	
Sales by region						
EMLA[3]	1,500	1,541	+2.7	4,522	4,897	+8.3
NAFTA[4]	836	896	+7.2	2,597	2,621	+0.9
APAC[5]	1,196	1,265	+5.8	3,497	3,826	+9.4
EBITDA[6, 7]	**862**	**859**	**–0.3**	**2,556**	**2,907**	**+13.7**
Changes in EBITDA						
of which volume	5.2%	7.8%		10.5%	5.8%	
of which price	96.7%	12.6%		86.1%	37.9%	
of which raw material costs	–35.2%	–15.8%		–34.1%	–13.8%	
of which currency	–5.9%	0.2%		–1.3%	–4.0%	
EBIT[8, 9]	**705**	**707**	**+0.3**	**2,080**	**2,440**	**+17.3**
Financial result	**(35)**	**(25)**	**–28.6**	**(123)**	**(80)**	**–35.0**
Net income[10]	**491**	**496**	**+1.0**	**1,443**	**1,744**	**+20.9**
Operating cash flows[11]	**775**	**766**	**–1.2**	**1,471**	**1,735**	**+17.9**
Cash outflows for additions to property, plant, equipment and intangible assets	**117**	**188**	**+60.7**	**283**	**429**	**+51.6**
Free operating cash flow[12]	**658**	**578**	**–12.2**	**1,188**	**1,306**	**+9.9**

1 Core volume growth refers to the core products in the Polyurethanes, Polycarbonates and Coatings, Adhesives, Specialties segments. It is calculated as the percentage change in externally sold volumes in thousand metric tons compared with the prior year. Covestro also takes advantage of business opportunities outside its core business, for example the sale of raw materials and by-products such as hydrochloric acid, sodium hydroxide solution and styrene. These transactions are not included in core volume growth.
2 Reference values calculated based on the definition of the core business effective March 31, 2018
3 EMLA: Europe, Middle East, Africa and Latin America (excl. Mexico) region
4 NAFTA: United States, Canada and Mexico region
5 APAC: Asia and Pacific region
6 EBITDA: EBIT plus the sum of depreciation, amortization, impairment losses and impairment loss reversals
7 Adjusted EBITDA is not reported because no income or expense items were recognized as special items either in the reporting period or in the corresponding prior-year period.
8 EBIT: income after income taxes plus financial result and income taxes
9 Adjusted EBIT is not reported because no income or expense items were recognized as special items either in the reporting period or in the corresponding prior-year period.
10 Net income: income after income taxes attributable to the stockholders of Covestro AG
11 Operating cash flows: cash flows from operating activities according to IAS 7
12 Free operating cash flow: operating cash flows less cash outflows for additions to property, plant, equipment and intangible assets

Covestro Share at a Glance

		3rd quarter 2017	3rd quarter 2018	1st nine months 2017	1st nine months 2018
High	€	72.75	82.36	76.22	95.00
Low	€	62.83	68.86	62.07	68.86
Closing date	€	72.75	69.86	72.75	69.86

Covestro closing prices Xetra®; source: Bloomberg

8. Segment Information

Segment Reporting 3rd Quarter

				Other / Consolidation		
	Polyurethanes[1]	Polycarbonates	Coatings, Adhesives, Specialties[1]	All other segments	Corporate Center and reconciliation	Covestro Group
	€ million	€ million	€ million	€ million	€ million	€ million
3rd quarter 2018						
Net sales	**1,849**	**1,038**	**606**	**209**	**–**	**3,702**
Change in sales						
Volume	+0.1%	+5.1%	+9.7%	+2.5%	–	+3.0%
Price	–0.5%	+9.6%	–0.5%	+19.4%	–	+3.1%
Currency	–0.8%	–0.6%	–0.4%	+0.3%	–	–0.6%
Portfolio	0.0%	–2.8%	0.0%	0.0%	–	–0.7%
Core volume growth[2]	**–2.0%**	**+2.6%**	**+7.2%**	**–**	**–**	**+0.2%**
Sales by region						
EMLA	773	331	280	157	–	1,541
NAFTA	512	205	131	48	–	896
APAC	564	502	195	4	–	1,265
EBITDA	**432**	**315**	**126**	**6**	**(20)**	**859**
EBIT	**346**	**272**	**103**	**6**	**(20)**	**707**
Depreciation, amortization, impairment losses and impairment loss reversals	**86**	**43**	**23**	**–**	**–**	**152**
Operating cash flows	**453**	**185**	**119**	**32**	**(23)**	**766**
Cash outflows for additions to property, plant, equipment and intangible assets	**113**	**49**	**26**	**(1)**	**1**	**188**
Free operating cash flow	**340**	**136**	**93**	**33**	**(24)**	**578**
Working capital[3]	**1,292**	**842**	**542**	**84**	**(21)**	**2,739**
3rd quarter 2017						
Net sales	**1,871**	**933**	**557**	**171**	**–**	**3,532**
Change in sales						
Volume	+2.6%	+4.4%	–3.7%	+5.2%	–	+2.0%
Price	+31.0%	+9.4%	+3.2%	+5.6%	–	+18.4%
Currency	–3.8%	–3.8%	–2.8%	–1.2%	–	–3.5%
Portfolio	0.0%	0.0%	0.0%	0.0%	–	0.0%
Core volume growth[2]	**+4.1%**	**+1.5%**	**–3.1%**	**–**	**–**	**+2.6%**
Sales by region						
EMLA	805	299	264	132	–	1,500
NAFTA	472	212	118	34	–	836
APAC	594	422	175	5	–	1,196
EBITDA	**550**	**211**	**125**	**(1)**	**(23)**	**862**
EBIT	**460**	**167**	**103**	**(2)**	**(23)**	**705**
Depreciation, amortization, impairment losses and impairment loss reversals	**90**	**44**	**22**	**1**	**–**	**157**
Operating cash flows	**511**	**170**	**110**	**(1)**	**(15)**	**775**
Cash outflows for additions to property, plant, equipment and intangible assets	**60**	**36**	**20**	**2**	**(1)**	**117**
Free operating cash flow	**451**	**134**	**90**	**(3)**	**(14)**	**658**
Working capital[3]	**1,145**	**677**	**513**	**70**	**(4)**	**2,401**

[1] All prior-year figures have been adjusted to reflect the transfer of the specialty elastomers business from the Polyurethanes segment to the Coatings, Adhesives, Specialties segment as of January 1, 2018.
[2] Reference values calculated based on the definition of the core business effective March 31, 2018
[3] Working capital comprises inventories plus trade accounts receivable, less trade accounts payable, as of September 30, 2018.

Segment Reporting 1st Nine Months

				Other/Consolidation		
	Polyurethanes[1]	Polycarbonates	Coatings, Adhesives, Specialties[1]	All other segments	Corporate Center and reconciliation	Covestro Group
	€ million	€ million	€ million	€ million	€ million	€ million
1st nine months 2018						
Net sales	**5,765**	**3,127**	**1,827**	**625**	**–**	**11,344**
Change in sales						
Volume	+0.2%	+3.6%	+4.3%	+5.1%	–	+2.1%
Price	+8.6%	+13.7%	+0.8%	+19.5%	–	+9.1%
Currency	–4.2%	–4.6%	–3.5%	–2.1%	–	–4.1%
Portfolio	0.0%	–0.9%	0.0%	0.0%	–	–0.2%
Core volume growth[2]	**+0.3%**	**+3.5%**	**+3.8%**	**–**	**–**	**+1.5%**
Sales by region						
EMLA	2,504	1,046	877	470	–	4,897
NAFTA	1,473	617	390	141	–	2,621
APAC	1,788	1,464	560	14	–	3,826
EBITDA	**1,652**	**903**	**401**	**20**	**(69)**	**2,907**
EBIT	**1,385**	**773**	**332**	**19**	**(69)**	**2,440**
Depreciation, amortization, impairment losses and impairment loss reversals	**267**	**130**	**69**	**1**	**–**	**467**
Operating cash flows	**993**	**419**	**202**	**178**	**(57)**	**1,735**
Cash outflows for additions to property, plant, equipment and intangible assets	**243**	**116**	**70**	**–**	**–**	**429**
Free operating cash flow	**750**	**303**	**132**	**178**	**(57)**	**1,306**
Working capital[3]	**1,292**	**842**	**542**	**84**	**(21)**	**2,739**
1st nine months 2017						
Net sales	**5,510**	**2,798**	**1,798**	**510**	**–**	**10,616**
Change in sales						
Volume	+2.3%	+7.9%	+2.9%	+4.1%	–	+4.2%
Price	+28.9%	+6.2%	+0.8%	+3.0%	–	+15.7%
Currency	–0.4%	–0.6%	–0.1%	0.0%	–	–0.4%
Portfolio	0.0%	0.0%	0.0%	0.0%	–	0.0%
Core volume growth[2]	**+2.4%**	**+5.4%**	**+2.3%**	**–**	**–**	**+3.2%**
Sales by region						
EMLA	2,360	926	844	392	–	4,522
NAFTA	1,426	668	399	104	–	2,597
APAC	1,724	1,204	555	14	–	3,497
EBITDA	**1,567**	**640**	**406**	**8**	**(65)**	**2,556**
EBIT	**1,297**	**503**	**340**	**5**	**(65)**	**2,080**
Depreciation, amortization, impairment losses and impairment loss reversals	**270**	**137**	**66**	**3**	**–**	**476**
Operating cash flows	**757**	**231**	**194**	**352**	**(63)**	**1,471**
Cash outflows for additions to property, plant, equipment and intangible assets	**150**	**81**	**50**	**2**	**–**	**283**
Free operating cash flow	**607**	**150**	**144**	**350**	**(63)**	**1,188**
Working capital[3]	**1,145**	**677**	**513**	**70**	**(4)**	**2,401**

[1] All prior-year figures have been adjusted to reflect the transfer of the specialty elastomers business from the Polyurethanes segment to the Coatings, Adhesives, Specialties segment as of January 1, 2018.
[2] Reference values calculated based on the definition of the core business effective March 31, 2018
[3] Working capital comprises inventories plus trade accounts receivable, less trade accounts payable, as of September 30, 2018.