

# Contents

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## Reporting principles

This Covestro AG Quarterly Statement was prepared in accordance with Section 53 of the Stock Exchange Rules and Regulations (Börsenordnung) of the Frankfurt Stock Exchange. This Statement is not an interim report within the meaning of IAS 34 or a set of financial statements within the meaning of IAS 1. It was not subjected to a review by an auditor. This Quarterly Statement should be read alongside the 2019 Annual Report as well as the 2020 Half-Year Financial Report and the additional information about the company contained therein. These reports are available on our website at [www.covestro.com](http://www.covestro.com).

## Forward-looking statements

This Quarterly Statement may contain forward-looking statements based on current assumptions and forecasts made by the management of Covestro AG. Various known and unknown risks, uncertainties and other factors could lead to material differences between the actual future results, financial situation, development or performance of the company and the estimates given here. These factors include those discussed in Covestro's public reports, which are available at [www.covestro.com](http://www.covestro.com). The company assumes no liability whatsoever to update these forward-looking statements or to conform them to future events or developments.

## Rounding and percentage deviations

As the indicators in this Quarterly Statement are stated in accordance with commercial rounding principles, totals and percentages may not always be exact.

Percentage deviations are only calculated and reported if they are no more than 100%. Larger deviations are reported as >100%, >200%, etc. If a deviation changes from positive to negative or vice versa, or if it is greater than 1,000%, this is shown by a period.

## Abbreviations

The abbreviations used in this Quarterly Statement are explained in the glossary of the 2019 Annual Report.

## Equal treatment

We consider equal treatment to be important. To ensure better readability, this Quarterly Statement avoids gender-specific wordings. All terms should be taken to apply equally to all genders.

## Publication

This Quarterly Statement was published in German and English on October 27, 2020. Only the German version is binding.

# Covestro Group in Figures

## Key Data Covestro Group

|                                                                                 | 3rd quarter<br>2019 | 3rd quarter<br>2020 | Change       | 1st nine<br>months 2019 | 1st nine<br>months 2020 | Change       |
|---------------------------------------------------------------------------------|---------------------|---------------------|--------------|-------------------------|-------------------------|--------------|
|                                                                                 | € million           | € million           | %            | € million               | € million               | %            |
| <b>Core volume growth<sup>1,2</sup></b>                                         | <b>+5.3%</b>        | <b>+3.0%</b>        |              | <b>+1.5%</b>            | <b>-7.9%</b>            |              |
| Sales                                                                           | 3,162               | 2,760               | -12.7        | 9,548                   | 7,699                   | -19.4        |
| Change in sales                                                                 |                     |                     |              |                         |                         |              |
| Volume                                                                          | +2.1%               | +1.0%               |              | +1.3%                   | -8.1%                   |              |
| Price                                                                           | -18.5%              | -9.0%               |              | -18.5%                  | -9.1%                   |              |
| Currency                                                                        | +1.9%               | -3.3%               |              | +2.0%                   | -0.8%                   |              |
| Portfolio                                                                       | -0.1%               | -1.4%               |              | -0.6%                   | -1.4%                   |              |
| Sales by region                                                                 |                     |                     |              |                         |                         |              |
| EMLA <sup>3</sup>                                                               | 1,317               | 1,138               | -13.6        | 4,110                   | 3,312                   | -19.4        |
| NAFTA <sup>4</sup>                                                              | 812                 | 648                 | -20.2        | 2,422                   | 1,900                   | -21.6        |
| APAC <sup>5</sup>                                                               | 1,033               | 974                 | -5.7         | 3,016                   | 2,487                   | -17.5        |
| <b>EBITDA<sup>6</sup></b>                                                       | <b>425</b>          | <b>456</b>          | <b>+7.3</b>  | <b>1,326</b>            | <b>835</b>              | <b>-37.0</b> |
| Changes in EBITDA                                                               |                     |                     |              |                         |                         |              |
| of which volume                                                                 | +4.9%               | -9.6%               |              | +2.8%                   | -32.2%                  |              |
| of which price                                                                  | -79.9%              | -67.1%              |              | -72.2%                  | -65.2%                  |              |
| of which raw material price effect                                              | +17.3%              | +65.6%              |              | +9.2%                   | +45.9%                  |              |
| of which currency                                                               | +1.0%               | -2.8%               |              | +1.1%                   | -0.1%                   |              |
| EBIT <sup>7</sup>                                                               | 221                 | 265                 | +19.9        | 759                     | 264                     | -65.2        |
| Financial result                                                                | (19)                | (22)                | +15.8        | (65)                    | (78)                    | +20.0        |
| Net income <sup>8</sup>                                                         | 147                 | 179                 | +21.8        | 515                     | 147                     | -71.5        |
| Earnings per share (€) <sup>9</sup>                                             | 0.80                | 0.98                | +22.5        | 2.82                    | 0.80                    | -71.6        |
| Operating cash flows <sup>10</sup>                                              | 462                 | 538                 | +16.5        | 746                     | 599                     | -19.7        |
| Cash outflows for additions to property, plant, equipment and intangible assets | 219                 | 177                 | -19.2        | 603                     | 463                     | -23.2        |
| <b>Free operating cash flow<sup>11</sup></b>                                    | <b>243</b>          | <b>361</b>          | <b>+48.6</b> | <b>143</b>              | <b>136</b>              | <b>-4.9</b>  |

<sup>1</sup> Core volume growth refers to the core products in the Polyurethanes, Polycarbonates and Coatings, Adhesives, Specialties segments. It is calculated as the percentage change in externally sold volumes in thousand metric tons compared with the prior year. Covestro also takes advantage of business opportunities outside its core business, for example the sale of precursors and by-products such as hydrochloric acid, sodium hydroxide solution and styrene. These transactions are not included in core volume growth.

<sup>2</sup> Reference values calculated on the basis of the definition of the core business effective March 31, 2020.

<sup>3</sup> EMLA: Europe, Middle East, Africa and Latin America (excluding Mexico) region

<sup>4</sup> NAFTA: United States, Canada and Mexico region

<sup>5</sup> APAC: Asia and Pacific region

<sup>6</sup> EBITDA: EBIT plus the sum of depreciation, amortization, impairment losses and impairment loss reversals

<sup>7</sup> EBIT: income after income taxes plus financial result and income taxes

<sup>8</sup> Net income: income after income taxes attributable to the stockholders of Covestro AG

<sup>9</sup> Earnings per share: According to IAS 33, earnings per share comprise net income divided by the weighted average number of outstanding no-par voting shares of Covestro AG. The calculation was based on 182,864,685 no-par shares for the third quarter of 2020 (previous year: 182,704,602 no-par shares) and on 182,864,685 no-par shares for the first nine months of 2020 (previous year: 182,704,602 no-par shares).

<sup>10</sup> Operating cash flows: cash flows from operating activities according to IAS 7

<sup>11</sup> Free operating cash flow: operating cash flows less cash outflows for additions to property, plant, equipment and intangible assets

## Covestro Share at a Glance

|                             |   | 3rd quarter<br>2019 | 3rd quarter<br>2020 | 1st nine<br>months 2019 | 1st nine<br>months 2020 |
|-----------------------------|---|---------------------|---------------------|-------------------------|-------------------------|
| High                        | € | 45.40               | 46.83               | 55.32                   | 46.83                   |
| Low                         | € | 37.95               | 32.86               | 37.95                   | 24.90                   |
| Closing date (September 30) | € | 45.40               | 42.35               | 45.40                   | 42.35                   |

Covestro closing prices Xetra; source: Bloomberg

# Segment Information

## Segment Information 3rd Quarter

|                                                                                 | Polyurethanes    |                  | Polycarbonates   |                  | Coatings, Adhesives, Specialties |                  | Others/consolidation |                  | Covestro Group   |                  |
|---------------------------------------------------------------------------------|------------------|------------------|------------------|------------------|----------------------------------|------------------|----------------------|------------------|------------------|------------------|
|                                                                                 | 3rd quarter 2019 | 3rd quarter 2020 | 3rd quarter 2019 | 3rd quarter 2020 | 3rd quarter 2019                 | 3rd quarter 2020 | 3rd quarter 2019     | 3rd quarter 2020 | 3rd quarter 2019 | 3rd quarter 2020 |
|                                                                                 | € million        | € million        | € million        | € million        | € million                        | € million        | € million            | € million        | € million        | € million        |
| Sales                                                                           | 1,478            | 1,315            | 901              | 801              | 588                              | 495              | 195                  | 149              | 3,162            | 2,760            |
| Change in sales                                                                 |                  |                  |                  |                  |                                  |                  |                      |                  |                  |                  |
| Volume                                                                          | +2.5%            | +5.3%            | +6.8%            | +3.6%            | -4.7%                            | -8.3%            | -4.4%                | -17.2%           | +2.1%            | +1.0%            |
| Price                                                                           | -24.4%           | -11.5%           | -20.7%           | -8.2%            | -2.1%                            | -5.0%            | -3.3%                | -5.8%            | -18.5%           | -9.0%            |
| Currency                                                                        | +1.8%            | -3.8%            | +2.0%            | -3.4%            | +2.2%                            | -2.5%            | +1.0%                | -0.6%            | +1.9%            | -3.3%            |
| Portfolio                                                                       | 0.0%             | -1.0%            | -1.3%            | -3.1%            | +1.6%                            | 0.0%             | 0.0%                 | 0.0%             | -0.1%            | -1.4%            |
| <b>Core volume growth<sup>1</sup></b>                                           | <b>+5.1%</b>     | <b>+4.3%</b>     | <b>+9.3%</b>     | <b>+3.6%</b>     | <b>-4.0%</b>                     | <b>-6.9%</b>     |                      |                  | <b>+5.3%</b>     | <b>+3.0%</b>     |
| Sales by region                                                                 |                  |                  |                  |                  |                                  |                  |                      |                  |                  |                  |
| EMLA                                                                            | 629              | 558              | 281              | 239              | 257                              | 214              | 150                  | 127              | 1,317            | 1,138            |
| NAFTA                                                                           | 431              | 363              | 196              | 154              | 145                              | 113              | 40                   | 18               | 812              | 648              |
| APAC                                                                            | 418              | 394              | 424              | 408              | 186                              | 168              | 5                    | 4                | 1,033            | 974              |
| <b>EBITDA</b>                                                                   | <b>196</b>       | <b>220</b>       | <b>132</b>       | <b>148</b>       | <b>111</b>                       | <b>99</b>        | <b>(14)</b>          | <b>(11)</b>      | <b>425</b>       | <b>456</b>       |
| EBIT                                                                            | 97               | 114              | 57               | 94               | 82                               | 68               | (15)                 | (11)             | 221              | 265              |
| Depreciation, amortization, impairment losses and impairment loss reversals     | 99               | 106              | 75               | 54               | 29                               | 31               | 1                    | -                | 204              | 191              |
| Operating cash flows <sup>2</sup>                                               | 173              | 217              | 178              | 203              | 129                              | 80               | (18)                 | 38               | 462              | 538              |
| Cash outflows for additions to property, plant, equipment and intangible assets | 135              | 103              | 44               | 33               | 39                               | 41               | 1                    | -                | 219              | 177              |
| <b>Free operating cash flow</b>                                                 | <b>38</b>        | <b>114</b>       | <b>134</b>       | <b>170</b>       | <b>90</b>                        | <b>39</b>        | <b>(19)</b>          | <b>38</b>        | <b>243</b>       | <b>361</b>       |
| Trade working capital <sup>3</sup>                                              | 1,083            | 943              | 694              | 563              | 605                              | 503              | 75                   | 52               | 2,457            | 2,061            |

<sup>1</sup> Reference values calculated on the basis of the definition of the core business effective March 31, 2020.

<sup>2</sup> Covestro applied a simplification rule in calculating the income taxes paid as a component of operating cash flows at the segment level (see note 4 "Segment and Regional Reporting" in the Consolidated Financial Statements in the 2019 Annual Report). The difference between the income tax payments of the reportable operating segments and the actual income taxes paid by the Covestro Group are taken into account in the Others/consolidation column.

<sup>3</sup> Trade working capital comprises inventories plus trade accounts receivable, less trade accounts payable, as of September 30, 2020, or September 30, 2019.

## Segment Information 1st Nine Months

|                                                                                 | Polyurethanes        |                      | Polycarbonates       |                      | Coatings, Adhesives, Specialties |                      | Others/consolidation |                      | Covestro Group       |                      |
|---------------------------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
|                                                                                 | 1st nine months 2019 | 1st nine months 2020 | 1st nine months 2019 | 1st nine months 2020 | 1st nine months 2019             | 1st nine months 2020 | 1st nine months 2019 | 1st nine months 2020 | 1st nine months 2019 | 1st nine months 2020 |
|                                                                                 | € million            | € million            | € million            | € million            | € million                        | € million            | € million            | € million            | € million            | € million            |
| Sales                                                                           | 4,443                | 3,502                | 2,659                | 2,182                | 1,836                            | 1,510                | 610                  | 505                  | 9,548                | 7,699                |
| Change in sales                                                                 |                      |                      |                      |                      |                                  |                      |                      |                      |                      |                      |
| Volume                                                                          | +2.1%                | -7.4%                | +3.1%                | -5.1%                | -2.7%                            | -13.9%               | -3.9%                | -8.6%                | +1.3%                | -8.1%                |
| Price                                                                           | -26.9%               | -11.5%               | -17.4%               | -8.5%                | -0.3%                            | -4.0%                | +0.1%                | -8.6%                | -18.5%               | -9.1%                |
| Currency                                                                        | +1.9%                | -1.2%                | +2.1%                | -0.9%                | +2.5%                            | -0.3%                | +1.4%                | 0.0%                 | +2.0%                | -0.8%                |
| Portfolio                                                                       | 0.0%                 | -1.1%                | -2.8%                | -3.4%                | +1.0%                            | +0.4%                | 0.0%                 | 0.0%                 | -0.6%                | -1.4%                |
| <b>Core volume growth<sup>1</sup></b>                                           | <b>+1.9%</b>         | <b>-8.4%</b>         | <b>+2.4%</b>         | <b>-5.0%</b>         | <b>-3.0%</b>                     | <b>-12.5%</b>        |                      |                      | <b>+1.5%</b>         | <b>-7.9%</b>         |
| Sales by region                                                                 |                      |                      |                      |                      |                                  |                      |                      |                      |                      |                      |
| EMLA                                                                            | 1,941                | 1,506                | 876                  | 698                  | 828                              | 681                  | 465                  | 427                  | 4,110                | 3,312                |
| NAFTA                                                                           | 1,286                | 1,024                | 574                  | 456                  | 433                              | 353                  | 129                  | 67                   | 2,422                | 1,900                |
| APAC                                                                            | 1,216                | 972                  | 1,209                | 1,028                | 575                              | 476                  | 16                   | 11                   | 3,016                | 2,487                |
| <b>EBITDA</b>                                                                   | <b>525</b>           | <b>246</b>           | <b>441</b>           | <b>353</b>           | <b>407</b>                       | <b>289</b>           | <b>(47)</b>          | <b>(53)</b>          | <b>1,326</b>         | <b>835</b>           |
| EBIT                                                                            | 226                  | (67)                 | 261                  | 189                  | 320                              | 196                  | (48)                 | (54)                 | 759                  | 264                  |
| Depreciation, amortization, impairment losses and impairment loss reversals     | 299                  | 313                  | 180                  | 164                  | 87                               | 93                   | 1                    | 1                    | 567                  | 571                  |
| Operating cash flows <sup>2</sup>                                               | 293                  | 138                  | 409                  | 306                  | 179                              | 214                  | (135)                | (59)                 | 746                  | 599                  |
| Cash outflows for additions to property, plant, equipment and intangible assets | 375                  | 271                  | 125                  | 96                   | 103                              | 95                   | -                    | 1                    | 603                  | 463                  |
| <b>Free operating cash flow</b>                                                 | <b>(82)</b>          | <b>(133)</b>         | <b>284</b>           | <b>210</b>           | <b>76</b>                        | <b>119</b>           | <b>(135)</b>         | <b>(60)</b>          | <b>143</b>           | <b>136</b>           |
| Trade working capital <sup>3</sup>                                              | 1,083                | 943                  | 694                  | 563                  | 605                              | 503                  | 75                   | 52                   | 2,457                | 2,061                |

<sup>1</sup> Reference values calculated on the basis of the definition of the core business effective March 31, 2020.

<sup>2</sup> Covestro applied a simplification rule in calculating the income taxes paid as a component of operating cash flows at the segment level (see note 4 "Segment and Regional Reporting" in the Consolidated Financial Statements in the 2019 Annual Report). The difference between the income tax payments of the reportable operating segments and the actual income taxes paid by the Covestro Group are taken into account in the Others/consolidation column.

<sup>3</sup> Trade working capital comprises inventories plus trade accounts receivable, less trade accounts payable, as of September 30, 2020, or September 30, 2019.